

Property Management Agreement

This is a legally binding contract. If you do not understand it, consult your attorney.

This		Property	Management Co. Name)	Agreement	("Contract")	is	made	and	entered		between
(Che	eck it	f applicable)	This Contract day of	supersedes and	d replaces in full	an exis	ting Prope	rty Mana	agement Agre	ement b	ALTOR®"). between the
For	and i	n considera	tion of the mutual	covenants here	in contained the	, zo_ narties	anree as f	ollows:			
			ION OF REALTO		The Annual Conference of the C		0		is hereby des	ignated	as the sole
and <i>addi</i>	excl	usive agent	t and representati necessary, if more	ve of Owner for	r the purpose of	manag	ing the fo	llowing	property (the	"Proper	ty") (attach
-								N	MO		
	2		Street Address EXCLUSIVE REP	DESENTATION	ACDEEMENT	City	/Charles	1	Zip Code		County
	s [☐ IS NOT	a party to any oth s a party to such a	er exclusive re	presentation agre	ement	with respe	ect to th	e manageme ds (date)	nt or lea	asing of the
	3.		AGREEMENT.		ct shall begin						
than Cont mon durir	tract, th-to ng th	r the end o days if not rener -month Cor e month; pr	f months s prior Notice of el wed in writing for a tract cancelable b rovided that any ca 1-1000N Property N	s after the Effection to terminan additional fixed by either party of ancellation shall	etive Date ("Early nate, and the ele- ed period and if r on not less than _ be effective as o	Termi cted ter not term	mation Da mination on hinated in ward days prior and of the o	te") by glate. At writing by Notice, calendar	giving to the of the expiration y either party, which may be month during	other pa n of such shall be e given g which s	arty not less th term, this e deemed a at any time such Notice
all of auth □ n	ther ority egoti	A. Authorights and d and exclusionate leases v	ND DUTIES OF RI rity. Unless and u luties of REALTOF ive right to (Check with existing and p	intil Owner shal ® hereunder in all that apply): rospective tena	managing the P	roperty	, REALTOI	R® and	its representa	tives sha	all have the
			for lease with a REALTOR® and			S ") in	accordanc	e with I	MLS Rules o	f Service	e and any
☐ ta Leas wise	ake a se" s e by l	and use ph ign on the F REALTOR®	otographs or vide Property, to remove, including but not by other medium.	otapes of the in e all other signs	nterior and exter s, and to otherwis	se adve	rtise the P	roperty	for lease in a	ny mann	ner deemed
(Che	eck d	one box be	low only if applicant the Internet will n	cable) Owner u	nderstands and a	acknow perty in	ledges tha	t if optio	n A is selecte search.	ed, cons	umers who
			want the Property		:						
			vant the address of								
□ to	sigr	n, renew, or	ept at the Property cancel leases on l	cepair of Owner	for the Property	or anv i	art thereo	ina f.			
Own	ner a	uthorizes RI	EALTOR® to coop d by REALTOR®'s	erate with and	offer compensation	on to ot	her REAL	TOR®s a	acting pursuar w the Property	nt to any y.	/ brokerage
R.S.	esen Mo. LTO	tatives to co (Insert con R®'s compa	Cooperation an coperate with othe mpensation amou any policy. Insert	r brokers acting nts or percenta	pursuant to the ages [or "zero"] I	followin <i>selow t</i>	g brokerag o indicate	ge relation that sur	onships, as de ch cooperation	efined by	y § 339.710 thorized by
REA Para comp REA limite	LTO agrap pany LTO ed):	R® shall be th 6d(2) below policy reg RS®; exclude	mpany policy auth e as follows (indic ow], that will be of garding compensa des particular brok	eate a specific of fered for each a ation differs as ers, whether or	dollar amount, or applicable cooper s to brokers wh not members of	the peating brown are REALT	ercentage of rokerage re not mem OR®'s loca	of Leasi elationsh bers of al Board	ng Compensa nip. Also spec F REALTOR® of REALTOR	ation [as cify if RE o's local SS®; or is	s defined in EALTOR®'s I Board of is otherwise
\$ \$		or or	% of Leasing C % of Leasing C _% of Leasing Co	ompensation to mpensation to to	tenant agents (i.e ransaction broker	e., limite s (i.e., i	ed agents i neutral lice	represer ensees re	nting prospect epresenting n	(s)); either pa	arty).
REA	LTO	check only R®'s local E	<i>if applicable)</i> RE Board of REALTOF	ALTOR®'s offe RS®; excludes s	er of compensat specific brokers; o	ion is or is oth	not availa erwise limi	ted (exp	lain):		
REA	LTO	R® or Owne	er, it is understood	that cooperating	g agents or broke	ers may	represent	the inte	Note: Even in rests of tenan	ts only).	ansaled by

C. Equal Opportunity. The Property shall be offered for lease without regard to race, color, religion, sex, handicap, 60 61 familial status, national origin, sexual orientation, or gender identity, and in accordance with all local, state, and federal fair 62 housing laws. 63 D. Collection of Revenue. REALTOR® shall take reasonable steps (at no out-of-pocket cost or expense to 64 REALTOR®) to collect rents and any other payments due Owner from tenants for the Property in accordance with the terms of 65 their tenancy, and to facilitate negotiations to expedite, compromise and settle any such actions and/or suits. Owner shall be 66 solely responsible for any legal action required to collect rents from Tenants or otherwise enforce the terms of any lease. 67 (Check this box only if the following applies) Owner authorizes REALTOR® to collect rents and other payments due by credit 68 card and automatic electronic withdrawal programs from checking, savings and other financial accounts. The cost and expense 69 to establish, operate and maintain any such collection program(s), including but not limited to credit card fees, shall be borne by 70 Owner. 71 E. Expenses Loans and Improvements. From the gross revenues collected, REALTOR® is authorized to: 72 (1) Pay all operating and maintenance expenses, including but not limited to utilities, cleaning, advertising, 73 collection (e.g., costs due to returned checks), pest control and lawn care. 74 (2) Pay to any lenders designated by Owner all sums that may be due on loans affecting the Property. 75 (3) Pay for all repairs, alterations and improvements on the Property. No improvements, alterations or repair work costing more than 76) per occurrence Dollars (\$ shall be made by REALTOR® without prior written or verbal authorization of Owner. In case of an emergency that requires 77 78 immediate repairs or alterations, if Owner is not readily available for consultation, REALTOR® shall have the right to use its own discretion regarding the repairs or alterations. 79 80 Employees and Independent Contractors. REALTOR® is authorized to hire, supervise and terminate, on behalf 81 of Owner (check one, both, or none, as applicable) independent contractors in Property employees, reasonably required in the operation of the Property. All independent contractors shall be required to provide proof of workers' compensation and liability 82 83 insurance. Any Property employees shall be employees of Owner and not of REALTOR®. 84 G. Tenant Requests and Lease Conflicts. Subject to the specific terms hereof, and absent contrary written 85 instruction from Owner, REALTOR® shall handle all general tenant requests and negotiations that may arise from time to time. 86 regarding all or any part of the Property leased by such tenant(s). To the extent any specific terms of this Contract regarding the 87 respective rights and obligations of REALTOR® and Owner with respect to the management and operation of the Property conflict 88 or are inconsistent with the specific terms of any lease that may hereafter be entered into with respect to all or any portion of the 89 Property and approved of by Owner, then it is the intention of the parties hereto that the terms of any such future lease shall 90 control and apply with respect to the premises therein demised. 91 H. Periodic Statements of Property Income and Expenses and Payment to Owner. REALTOR® shall maintain 92 accurate records of all monies received and disbursed in connection with its management of the Property. Such records shall be 93 open for inspection by Owner (at Owner's cost and expense) at all reasonable times. REALTOR® shall also render to Owner 94 (check one) ☐ monthly ☐ quarterly ☐ annual written statements of Property income and expenses. At such time, REALTOR® 95 shall pay to Owner the net amount of any funds due Owner, after REALTOR® has deducted all authorized expenses relating to 96 the management and operation of the Property, including any compensation due REALTOR® as set forth herein, from the funds 97 collected on behalf of Owner. Owner agrees that REALTOR® may retain a reserve of not less than \$ in 98 REALTOR®'s property management account for payment of expenses and liabilities as set forth herein. 99 Rents, Prepaid Rents Security and Pet Deposits. 100 (1) Rents and prepaid rents shall be received and held by (check one) ☐ Owner ☐ REALTOR®. Security and pet deposits shall be received and held by (check one)

Owner

REALTOR®. All security and pet deposits received by 101 102 REALTOR® and any rent other than current rent received shall be held by REALTOR® and maintained and kept in an escrow 103 account other than REALTOR®'s property management escrow account, pursuant to §339.105 RSMo., unless all parties (Owner, 104 REALTOR® and tenant(s)) having an interest in the funds agree otherwise in writing. REALTOR® may hold security and pet 105 deposits, rents and prepaid rent in an interest bearing account and interest earned shall be paid to (check one) - Owner ☐ REALTOR®. All current rent and any money received from Owner or on Owner's behalf for payment of expenses related to 106 107 management of the Property shall be deposited and maintained in REALTOR®'s property management escrow account. 108 (2) [Check (a) or (b)] 109 (a) Owner represents that Owner has not received and is not now holding any security or pet deposit. 110 (b) Owner received and is holding the following security and pet deposit(s). (Attach list to identify amount of

5. CONSENT TO BROKERAGE RELATIONSHIPS.

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A. Landlord's Agency as Starting Point; Effect of In-House Sales. Pursuant to this Contract, REALTOR® will initially be acting in the capacity of Owner's agent, with the duties and obligations of a landlord's agent under Missouri law as set forth following the parties' signatures below. However, Owner acknowledges that from time to time, a prospective tenant may engage REALTOR® to act in one of several possible capacities with respect to that tenant, depending on what brokerage relationships are permitted by REALTOR®'s office policy. The following subsections describe circumstances where Missouri law may permit or require a conversion of REALTOR®'s brokerage relationship with Owner to a different brokerage relationship. Complete each subsection. Disclosure of any conversion to a different brokerage relationship shall be made upon its occurrence as may be required by rule or regulation.

each deposit and tenant who made the same). All such amounts will be held as required by applicable law.

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21 22	B. Conversion to Dual Agency Where REALTOR® Is Engaged by Tenant to Act as Tenant's Agent. If a prospective tenant has engaged REALTOR® to act in the capacity of tenant's agent, Missouri law permits REALTOR® to show
23 24 25	the Property to and otherwise represent the buyer, as a dual agent representing both Owner and the tenant, with the written consent of all parties. In such case, REALTOR® may act as a dual agent with the duties and obligations of a dual agent under Missouri law as set forth following the parties' signatures below.
26 27	Does Owner consent to REALTOR® representing both Owner and a tenant as a dual agent? (Check one of the following): Yes No Not applicable because dual agency is not offered by REALTOR®'s company policy.
28 29 30	C. <u>Designated Agents for Landlord and Tenant; Possible Conversion to Dual Agency or Transaction</u> <u>Brokerage</u> . Missouri law permits REALTOR® to appoint one or more licensees affiliated with REALTOR® as designated agents to the exclusion of all other affiliated licensees.
31 32	Does Owner consent to REALTOR®'s appointment of designated agent(s)? (Check one of the following): Yes No Not applicable because designated agency is not offered by REALTOR®'s company policy.
33 34 35 36 37 38 39 40 41	An individual broker, designated broker or office manager/supervising broker affiliated with REALTOR® shall not be considered to be a dual agent or transaction broker solely because such broker has appointed one or more affiliated licensee(s) to represent Owner to the exclusion of all other affiliated licensees of REALTOR®; however, any licensee who personally represents both Owner and the tenant in the same transaction shall be a dual agent or a transaction broker. Further, if such broker supervises the licensees for both sides of a transaction, that broker will be a dual agent or a transaction broker upon learning confidential information about either party to a transaction or upon being consulted by any licensee involved in the transaction. Also, when the broker supervises the licensee representing or assisting one (1) side of the transaction and personally represents or assists the other side, that broker will be a dual agent or a transaction broker. Any such broker or licensee shall be required to comply with the provisions regarding dual agent or transaction brokers under Missouri law as set forth following the parties' signatures below.
42 43 44 45 46 47 48 49 50	D. Conversion to Transaction Brokerage Where REALTOR® Is Engaged by Tenant to Act as Tenant's Agent or Transaction Broker. If a prospective tenant has engaged REALTOR® to act in the capacity of tenant's agent or transaction broker, Missouri law permits REALTOR® to show the Property and otherwise assist the tenant as a transaction broker assisting both Owner and the tenant without an agency relationship to either of them, with the written consent of all parties. In such case REALTOR® may act as a transaction broker with the duties and obligations of a transaction broker under Missouri law as set forth following the parties' signatures below. Note: If REALTOR® wishes to convert to transaction brokerage but Owner does not consent to such conversion, then REALTOR® may without liability withdraw from representing Owner. Such withdrawal shall not prejudice the ability of REALTOR® to continue to represent the other client in the transaction or limit REALTOR® from representing Owner in another transaction not involving transaction brokerage.
52	Does Owner consent to REALTOR® assisting both Owner and a tenant as a transaction broker? (Check one of the following): \square Yes \square No \square Not applicable because transaction brokerage is not offered by REALTOR®'s company policy.
53 54 55	E. <u>Designated Transaction Broker for Landlord and Tenant</u> . Missouri law permits REALTOR® to appoint one or more licensees affiliated with REALTOR® as designated transaction broker(s) to assist Owner without an agency relationship, to the exclusion of all other affiliated licensees.
56 57	Does Owner consent to REALTOR®'s appointment of designated transaction broker(s)? (Check one of the following): Yes No Not applicable because designated transaction brokerage is not offered by REALTOR®'s company policy.
58 59 60 61 62 63 64 65 66 67 68 69 70 71	A. Furnish Documents. Furnish REALTOR® all documents and records required to properly manage the Property, including but not limited to Owner tax identification number(s), non-foreign ownership certification and related forms (e.g., W-9, 1099), copies of all leases, status of rental payments, loan payment information and existing service contracts. Owner acknowledges having read and approved the information contained in the Property Data Form (if any) regarding the Property, and that REALTOR® is authorized to rely upon said information in advertising and promoting the Property. Owner (check one) DOES DOES NOT agree to complete and deliver to REALTOR® a Disclosure Statement form. Owner authorizes REALTOR® to provide to prospects any such Disclosure Statement and information contained in any such Property Data Form. Owner represents that all information in the Disclosure Statement and Property Data Form (if any) is (or when delivered will be) true and accurate to the best knowledge of Owner, and that Owner will fully and promptly disclose in writing to REALTOR® any new information pertaining to the Property that is discovered by or made known to Owner at any time during the term of this Contract and constitutes an adverse material fact or would make any existing information in the Disclosure Statement or Data Form false or materially misleading, and to sign such revised form(s) as may be necessary. Owner further agrees to promptly furnish REALTOR® with all inspection reports (if any) regarding the Property, and authorizes REALTOR® to disclose and provide such reports to prospects.
73 74 75 76 77 78 79 80 81	B. Insurance Policies. Furnish REALTOR® with the name, address and telephone number of the agent and underwriter for each insurance policy, policy number and, upon request, with copies of all insurance policies from time to time carried by Owner during the term of this Contract and any endorsement(s) called for herein or by the terms of any lease agreement entered into, together with written authorization (if needed) for REALTOR® to communicate with the insurer. Owner agrees to carry fire and extended coverage insurance, and bodily injury, property damage and personal injury public liability insurance in limits as required pursuant to any lease agreement entered into, but in any event not less than , and to name REALTOR® as an additional insured party. C. Reimbursement of Advancements. Reimburse REALTOR®, on demand, all monies advanced by REALTOR® for account of Owner in carrying out the purposes of this Contract; it being understood that REALTOR® is not obligated to advance
82 83 84 85 86 P	any money hereunder. D. Compensation Due REALTOR®. To pay REALTOR® for services as follows: (1) For Management % of the gross amount of money received from the operation of the Property during the term of this Contract, however, in no event less than \$ (check one) per month quarter year. REALTOR® shall also receive a minimum fee of \$, per unit, for each month that any such unit is not leased. MG-1000 Page 3 of 7

187 188 189	(2) For Leasing. For each time a unit is leased REALTOR® shall receive % of the first full month's for each rental unit, or % of the total rent for the entire term of the lease, whichever is greater ("Lea Compensation").	rent sing
190 191 192 193	(3) Termination Fee on Sale of Property. If Owner sells the Property during the term of this Contract, Oshall pay REALTOR® at the time of the closing of the sale a termination fee of \$ Thereupon, this Contract terminate. Owner, however, shall be required to give REALTOR® prior Notice as provided for in §3. (4) Additional Fees. Forfeited rent, deposits and fees charged for the following shall be split as indicated:	vner shall
194	Rents:% REALTOR®% Owner Return check fee:% REALTOR®% O	wnor
195	Security/Pet Deposits:% REALTOR®% Owner Lease Amendment fees:% REALTOR®% O	
196		
197		wner
197	Subleasing fees:% REALTOR®% Owner Other [specify	
]:	vner
198	TAXES AND INSURANCE. (Check one box, as applicable, for both "a" and "b" below)	
199 200 201 202	A. Owner REALTOR® shall pay any real property taxes and other taxes levied and assessed against Property. If REALTOR® is to pay taxes pursuant to this paragraph, REALTOR® shall withhold from gross revenues an amequal to the estimated annual taxes and then pay such taxes from this reserve prior to delinquency. B. Owner REALTOR® shall pay the premiums for fire and extended coverage and liability insurance.	ount
203	REALTOR® is to pay the insurance premiums, then REALTOR® shall withhold from gross revenues an amount equal to	the
204	estimated annual insurance payments and then pay such premiums from this reserve prior to delinquency.	
205 206 207	8. CONFORMITY WITH THE LAW. Landlord hereby represents to REALTOR® that the Property is in full compliance the requirements of all applicable laws. REALTOR® is hereby authorized to take such actions as REALTOR® deems approp to comply with such laws.	riate
208 209 210 211 212	9. INDEMNIFICATION OF REALTOR®. Except for the willful and reckless misconduct and gross negligenc REALTOR®, Owner agrees to indemnify and defend REALTOR® against all costs, expenses, bad checks, losses because tenant's bankruptcy, attorney's fees, suits, liabilities and any other damages, arising from or connected in any way with operation or management of the Property by REALTOR® or the performance or exercise of any of the duties, obligation powers herein granted to REALTOR®, including the costs of defense.	of a
213	10. MISCELLANEOUS AGREEMENTS.	
214	A. Owner reserves the right to change, upon Notice to REALTOR®, the acceptable terms of any future lease(s) o	fthe
215	Property, including but not limited to terms regarding rental rates, security and pet deposit amounts and arrangements for rep	airs.
216	Initial rental rates and security and pet deposit amounts set by Owner are: (attach additional pages, as necessary, if more	than
217	one Property is to be managed):	
218	Rental rate: \$	
219	Security and Pet Deposit amounts: \$	
220	B. The parties specifically acknowledge and agree that (check one):	
221	☐ Owner ☐ REALTOR® or ☐ tenant shall be responsible to maintain (or cause to be maintained) any lawn at the Premises	
222	☐ Owner ☐ REALTOR® or ☐ tenant shall be responsible for snow and ice removal from the Property.	
223	C. When REALTOR® deems advisable for the showing of prospective tenants, for service or repairmen or protective tenants.	ting
224	unoccupied or vacant units, REALTOR® may have utilities turned on (to be paid by Owner).	
225 226	D. REALTOR® shall not be held responsible for handling or making any governmental agency reports for Owner, held responsible to meet any government requirements.	nor
227	E. If REALTOR® also has a listing agreement with Owner for the sale of the Property at any time during the term of	thic
228	Contract, if any tenant procured by REALTOR® shall enter into a contract or exercise an option to purchase the Property	rom
229	Owner during the term of the lease, then Owner agrees to compensate REALTOR® in accordance with the listing contract.	the
230 231 232	lease includes an option to purchase and separate consideration is paid for the option, Owner agrees that if the option is exercised the consideration shall be divided equally between Owner and REALTOR®; provided that REALTOR® shall in no e receive any money for services greater than the amount of the agreed compensation.	not vent
233 234 235 236 237 238	11. NOTICES. For purposes for this Contract, any notice, consent, approval or demand required to be made under terms hereof ("Notice") shall be in writing and, until changed by at least fifteen (15) days prior Notice to the other party, sha addressed to REALTOR® or Owner (as the case may be) at the address set forth on the signature page of this Contract. Not o either party may also be sent via other means (including personal delivery, courier or messenger service or as permitte required under applicable law). Any such Notice shall be deemed to have been duly given when actually received by the interrecipient (or as provided under applicable law). Refusal to accept service of a Notice shall constitute delivery of Notice.	ll be otice d or
239 240 241 242 243 244 245	12. BINDING EFFECT. This Contract shall be binding upon the parties hereto, upon the successors and assign REALTOR®, and the heirs, personal representatives, successors and assigns of Owner. The undersigned warrant(s) that they the sole owner(s), or the sole authorized representative(s) of the owner(s), of the Property, with legal authority to contract for management; it being understood and agreed, however, that if there is more than one Owner of the Property, that the first per or entity identified as Owner on the signature page of this Contract is hereby authorized to act on behalf of all other persons entitles holding an ownership interest in the Property, and to give and receive all Notices required or permitted hereunde behalf of all such Owner(s) (at the address set forth on the signature page of this Contract).	are r its rson and
246	13. LEAD-BASED PAINT DISCLOSURE. (Check A or B)	
247 248 249 250	☐ A. Owner represents and warrants that the sale or lease of the Property is exempt from the disclosure obligat under 42 U.S.C. 4852d because (1) the Property is not residential real property, (2) the Property was constructed in 1 or later, or (3) other (<i>Describe</i>)	ons 978
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251 252	B. The sale or lease of this Property is n (Attach Lead-Based Paint Disclosure Form)	not exempt from the disclosure obligations under 42 U.S.C. 4852d.
253 254 255	14. MINIMUM BROKERAGE SERVICES (§339.7 and Obligations" on the following pages of this form, and and/or through one or more affiliated licensees, shall present the present the service of the service	780.7 RSMo.). Owner acknowledges having read the applicable "Dutied that pursuant to Missouri law, REALTOR®, through its designated broke ovide, at a minimum, the following services:
256 257 258 259 260	 Accept delivery of and present to Owner of Assist Owner or customers in developin notices that relate to the offers and the offers and the offers and the offers and 	or customers offers and counteroffers to lease the Property; ag, communicating, negotiating and presenting offers, counteroffers, ar counteroffers until a lease agreement is signed and all contingencies as ating to the offers, counteroffers, notices and contingencies.
261 262	15. FRANCHISE DISCLOSURE. Although REAL for the acts of REALTOR®.	TOR® may be a member of a franchise, the franchisor is not responsib
263 264 265 266	16. TRANSACTION INFORMATION. Permission transaction consummated pursuant hereto, including but	is hereby granted by Owner for REALTOR® to provide information of an art not limited to rental rates, lease term and Property address, to any mult RS®, its members, member's prospects, appraisers and other professions.
267 268 269	for or on behalf of any person or entity, named as a Spe Executive Order 13224) or with whom REALTOR® is pr	and warrants that such party is not, and is not acting, directly or indirectly ecially Designated National and Blocked Person (as defined in Presidential or
270 271 272 273 274 275 276 277	all of which shall constitute one and the same instrume Notice pursuant hereto, a document signed and/or to Missouri Uniform Electronic Transactions Act, including image, such as a pdf via e-mail is to be treated as an or confirm facsimile or scanned image signatures by significant agree that changes to this Contract may be made "N/A" or "Not Authorized" if not so authorized).	ed in multiple counterparts, each of which shall be deemed an original, but ent. For purposes of executing or amending this Contract, or delivering transmitted by any electronic form deemed valid in accordance with the group but not limited to by facsimile machine, digital signature, or a scanner iginal signature and document. At the request of any party, the others withing an original instrument. Owner and REALTOR® expressly acknowledge with the email addresses set forth below (mark the e-mail address line)
278 279		
280		
281 282		
283 284	20. Effective Date. The "Effective Date" shall be the signature of the last party to sign this Contract or (so	e the date of final acceptance hereof, as indicated by the date adjacent to be cify if otherwise)
285		GEMENT AGREEMENT ACCEPTED
286 287 288 289 290 291	hereof. Owner also confirms receipt of the Misson	ACCEPTED this Contract and acknowledges receipt of one (1) copuring Real Estate Commission Broker Disclosure Form on or before in any personal or financial information, whichever occurred first tional signature pages if needed). TCR Property Management LLC REALTOR®'s Firm Name
292	Owner:	Ву:
293	Print Name:	Print Name:
294	Address:	Title:
295		Address: 54 Legends Parkway Suite 156
296	Phone:	Eureka, MO 63025
297	Email:	Phone:636-938-6777
298	Fax:	Email:manager@tcrproperties.com
299	Date:	Fax:
300	Ourse	Date:
301 302	Owner:	
302	Print Name:	
303	Date:	

Approved by legal counsel for use exclusively by members of the Missouri REALTORS®, Columbia, Missouri. No warranty is made or implied as to the legal validity or adequacy of this Contract, or that it complies in every respect with the law or that its use is appropriate for all situations. Local law, customs and practice, and differing circumstances in each transaction, may each dictate that amendments to this Contract be made. Last Revised 12/31/18.

SELLER'S (OR LANDLORD'S) AGENT'S DUTIES AND OBLIGATIONS (§339.730, RSMo.)

- 1. A licensee representing a seller or landlord as a seller's agent or a landlord's agent shall be a limited agent with the following duties and obligations:
 - (A) To perform the terms of the written agreement made with the client;
 - (B) To exercise reasonable skill and care for the client;
 - (C) To promote the interests of the client with the utmost good faith, loyalty, and fidelity, including:
- (i) Seeking a price and terms which are acceptable to the client, except that the licensee shall not be obligated to seek additional offers to purchase the Property while the Property is subject to a contract for sale or to seek additional offers to lease the Property while the Property is subject to a lease or letter of intent to lease;
- (ii) Presenting all written offers to and from the client in a timely manner regardless of whether the Property is subject to a contract for sale or lease or a letter of intent to lease;
- (iii) Disclosing to the client all adverse material facts actually known or that should have been known by the licensee; and
- (iv) Advising the client to obtain expert advice as to material matters about which the licensee knows but the specifics of which are beyond the expertise of the licensee.
 - (D) To account in a timely manner for all money and property received;
- (E) To comply with all requirements of sections 339.710 to 339.860, subsection 2 of section 339.100, and any rules and regulations promulgated pursuant to those sections; and
- (F) To comply with any applicable federal, state, and local laws, rules, regulations, and ordinances, including fair housing and civil rights statutes and regulations.
- 2. A licensee acting as a seller's or landlord's agent shall not disclose any confidential information about the client unless disclosure is required by statute, rule or regulation or failure to disclose the information would constitute a misrepresentation or unless disclosure is necessary to defend the affiliated licensee against an action of wrongful conduct in an administrative or judicial proceeding or before a professional committee. No cause of action shall arise against a licensee acting as a seller's or landlord's agent for making any required or permitted disclosure.
- 3. A licensee acting as a seller's or landlord's agent owes no duty or obligation to a customer, except that a licensee shall disclose to any customer all adverse material facts actually known or that should have been known by the licensee. A seller's or landlord's agent owes no duty to conduct an independent inspection or discover any adverse material facts for the benefit of the customer and owes no duty to independently verify the accuracy or completeness of any statement made by the client or any independent inspector.
- 4. A seller's or landlord's agent may show alternative properties not owned by the client to prospective buyers or tenants and may list competing properties for sale or lease without breaching any duty or obligation to the client.
- 5. A seller or landlord may agree in writing with a seller's or landlord's agent that other designated brokers may be retained and compensated as subagents. Any designated broker acting as a subagent on the seller's or landlord's behalf shall be a limited agent with the obligations and responsibilities set forth in subsections 1 to 4 of this section.

DUAL AGENT'S DUTIES AND OBLIGATIONS (§339.750 RSMo.)

A dual agent shall be a limited agent for both the seller and buyer or the landlord and tenant and shall have the following duties and obligations:

- 1. Except as provided below, a dual agent may disclose any information to one client that the licensee gains from the other client if the information is material to the transaction unless it is confidential information as defined in section 339.710(8), R.S.Mo.
- 2. The following information shall not be disclosed by a dual agent without the consent of the client to whom the information pertains:
 - (A) That a buyer or tenant is willing to pay more than the purchase price or lease rate offered for the Property;
 - (B) That a seller or landlord is willing to accept less than the asking price or lease rate for the Property;
 - (C) What the motivating factors are for any client buying, selling, or leasing the Property;
 - (D) That a client will agree to financing terms other than those offered; and
 - (E) The terms of any prior offers or counter offers made by any party.
- 3. A dual agent shall not disclose to one client any confidential information about the other client unless the disclosure is required by statute, rule or regulation or failure to disclose the information would constitute a misrepresentation or unless disclosure is necessary to defend the affiliated licensee against an action of wrongful conduct in an administrative or judicial proceeding or before a professional committee. No cause of action for any person shall arise against a dual agent for making any required or permitted disclosure. A dual agent does not terminate the dual agency relationship by making any required or permitted disclosure.
- 4. In a dual agency relationship there shall be no imputation of knowledge or information between the client and the dual agent or among persons within an entity engaged as a dual agent.

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TRANSACTION BROKER'S DUTIES AND OBLIGATIONS (§339.755 RSMo.)

- 1. A real estate licensee may provide real estate service to any party in a prospective transaction without an agency or fiduciary relationship to one or more parties to the transaction. Such licensee shall be called a transaction broker.
- 2. A transaction broker shall have the following duties and obligations:
 - (A) To perform the terms of any written or oral agreement made with any party to the transaction;
 - (B) To exercise reasonable skill, care and diligence as a transaction broker, including but not limited to:
- (i) Presenting all written offers and counteroffers in a timely manner regardless of whether the Property is subject to a contract for sale or lease or a letter of intent unless otherwise provided in the agreement entered with the party;
- (ii) Informing the parties regarding the transaction and suggesting that such parties obtain expert advice as to material matters about which the transaction broker knows but the specifics of which are beyond the expertise of such broker;
 - (iii) Accounting in a timely manner for all money and property received;
- (iv) To disclose to each party to the transaction any adverse material facts of which the licensee has actual notice or knowledge;
 - (v) Assisting the parties in complying with the terms and conditions of any contract;
 - (vi) The parties to a transaction brokerage transaction shall not be liable for any acts of the transaction broker.
- 3. The following information shall not be disclosed by a transaction broker without the informed consent of the party or parties disclosing such information to the broker;
 - (A) That a buyer or tenant is willing to pay more than the purchase price or lease rate offered for the Property;
 - (B) That a seller or landlord is willing to accept less than the asking price or lease rate for the Property;
 - (C) What the motivating factors are for any party buying, selling or leasing the Property;
 - (D) That a seller or buyer will agree to financing terms other than those offered;
- (E) Any confidential information about the other party, unless disclosure of such information is required by law, statute, rules or regulations or failure to disclose such information would constitute fraud or dishonest dealing.
- 4. A transaction broker has no duty to conduct an independent inspection or investigation for adverse material facts for the parties.
- 5. A transaction broker has no duty to conduct an independent investigation of the buyer's financial condition.
- 6. A transaction broker may do the following without breaching any obligation or responsibility:
 - (A) Show alternative properties not owned by the seller or landlord to a prospective buyer or tenant;
 - (B) List competing properties for sale or lease;
 - (C) Show properties in which the buyer or tenant is interested to other prospective buyers or tenants:
- (D) Serve as a single agent, subagent or designated agent or broker, limited agent, disclosed dual agent for the same or for different parties in other real estate transactions.
- 7. In a transaction broker relationship each party and the transaction broker, including all persons within an entity engaged as the transaction broker if the transaction broker is an entity, are considered to possess only actual knowledge and information. There is no imputation of knowledge or information by operation of law between any party and the transaction broker or between any party and any person within an entity engaged as the transaction broker if the transaction broker is an entity.
- 8. A transaction broker may cooperate with other brokers and such cooperation does not establish an agency or subagency relationship.
- 9. Nothing in this section prohibits a transaction broker from acting as a single limited agent, dual agent or subagent whether on behalf of a buyer or seller, as long as the requirements governing disclosure of such fact are met.
- 10. Nothing in this section alters or eliminates the responsibility of a broker as set forth in this section for the conduct and actions of a licensee operating under the broker's license.
- 11. A transaction broker shall:
- (A) Comply with all applicable requirements of sections 339.710 to 339.860, subsection 2 of section 339.010 and all rules and regulations promulgated pursuant to such sections; and
- (B) Comply with any applicable federal, state and local laws, rules, regulations and ordinances, including fair housing and civil rights statutes and regulations.